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## **ABOUT KEHUA**

30+ Years Power Conversion Expert



### ABOUT KEHUA

**Business Layout** 

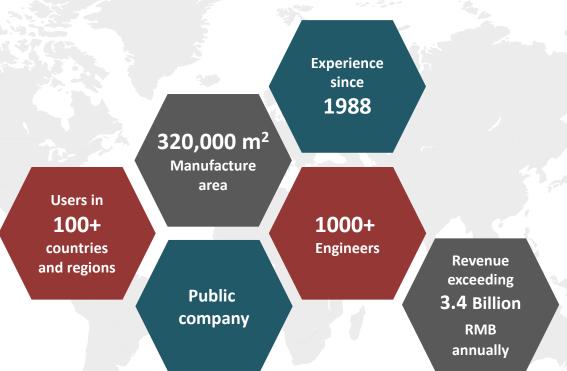








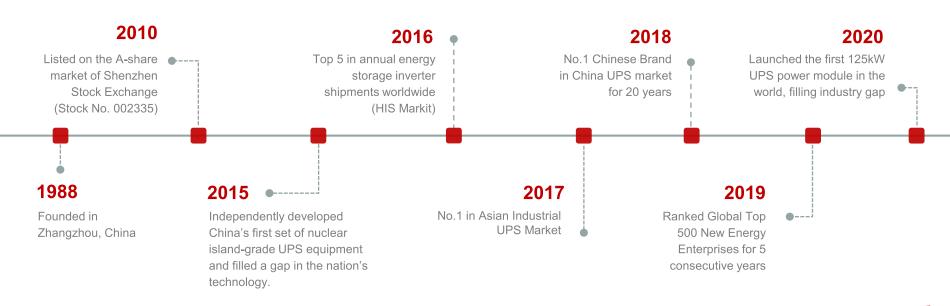
**/ABOUT KEHUA**Snapshots





## **/ABOUT KEHUA**Milestones

#### Utilize 30+ years experience to fuel development of global customers.





# **/ABOUT KEHUA**Achievement

**Critical Power** 

**Renewable Energy** 

**Cloud Infrastructure** 



No.1

Domestic UPS brand for 22 years



No.1

Market share of behind the meter ESS in China



No.1

Market share of modular data center in China





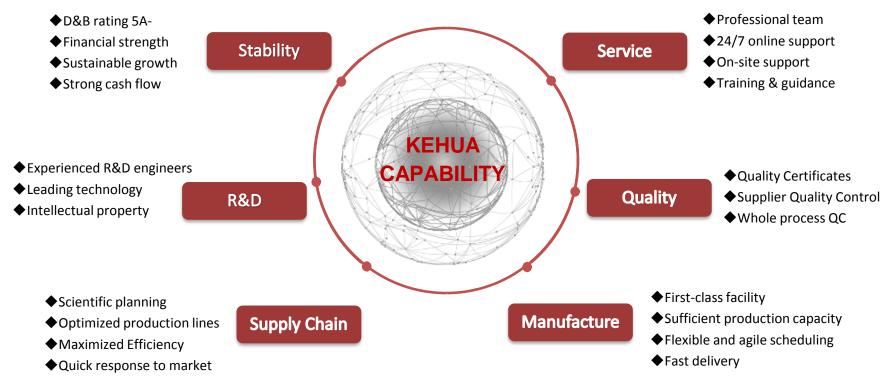
## **CAPABILITY**

30+ Years Power Conversion Expert



## **CAPABILITY**

#### Overview





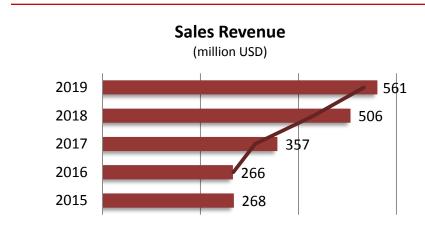
# **/CAPABILITY**Stability

#### **Financial Capacity**



D&B Rating 5A<sup>-</sup> = Superior financial capacity & credit condition EMMA Score 3 = Moderate Low Risk

#### **Revenue Growth**



Net profit growth 174% in 2019 Strong cash flow (95.79% increase in 2018)



### CAPABILITY

#### R&D Strength









- **4** State Council Experts.
- **1000+** Engineers.

- Participate in **90+** national and industrial standards development.
- 800+ Patents & Copyrights.
- 40+ National/Provincial
  Torch Plan Project
- National key high-tech enterprises

- Postdoctoral Research
   Station
- United Lab with famous universities and laboratories around the world



### **CAPABILITY**

#### **Supply Chain**

Scientific planning and efficient cooperation Strict quality control leads to reliable products, internal and external to shorten lead time and which meet the quality requirements of highend market. achieve prompt delivery. Professional team to support **Agility** integrated procurement, better service for **projects** Ιпа Quality 4 Cost Integration, Process orientation and management innovation **Efficiency** lead to continuous cost reduction and **Flexibility** improvement of product cost performance The combination of job optimization, automation and Optimized production line layout and operation information management to continuously optimize mode to strengthen delivery capacity processes, improve the system, and enhance work efficiency.



# /CAPABILITY Service

#### 3A Service System - Assured Apropos Active



**Training & Guidance** 

Empower technical engineers of partners with service abilities. Materials and seminars to assist installation, commissioning, product update etc.



24/7 Online Support

Based on the concept of full lifecycle service, we put responsiveness and responsibility before all else.



**Onsite Support** 

Service network covers China, India, USA, France, Indonesia, South Korea and Vietnam. Quick response in local area.





## **PRODUCTS**

30+ Years Power Conversion Expert



## **/PRODUCTS**Critical Power



**Transformer-less UPS**KR Series, Single Unit 1-1200kVA



**Transformer-based UPS** FR-UK Series, Single Unit 1-600kVA

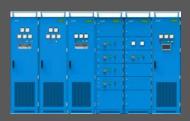


Modular UPS
MR Series, Single Unit 50-1200kVA



## /PRODUCTS

**UPS - Special Application** 



Nuclear island class UPS FR-UK-HD Series



Power industry UPS FR-UK31DL Series



Rail transit power supply
FR-UK-GEL Series



Industrial anti-vibration power supply DC-BANK



Supply



Double-fed subway brake energy feedback device



**HVDC** power supply









**AC/DC Combiner Box** 

## /PRODUCTS

**Central Inverter** 

#### 1500Vdc/1000Vdc Central Inverter







#### 1500Vdc/1000Vdc Centralized-distribute Inverter



Single Unit 1000-1700kW





Container 1-3.4MW



## /PRODUCTS

**Energy Storage** 

**PCS** 







BCS 250-630kW

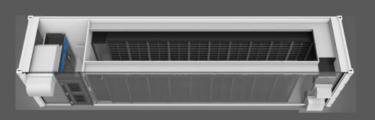


BCS-B-H 1250-1500kW



SPH 3000-5000

**ESS** 



Containerized Energy Storage System



MW-level ESS



DC-DC

# **/PRODUCTS**EV Charging



Street Lamp AC Charger



AC Charger



Mobile Charger



**Box Charging System** 



Integrated Charger Single gun/Double gun



Split Charger Single gun/Double gun



**Charging Module** 



Charging Operation

Management Platform



APP



# **/PRODUCTS**Cloud Infrastructure



WiseCabinet
Mini Data Center



**WiseRow** Small Data Center



**WiseAisle**Modular Data Center





## **REFERENCES**

30+ Years Power Conversion Expert



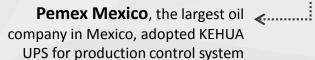
Power solutions for **Brunei Hengyi PMB project**  ←····· world's largest petrochemical industry base.



High power UPS system for the drilling platform of China National ..... Offshore Oil Corporation









Gazprom Neft Russia, one of the Top3 oil refining companies in the nation.

# ENERGY & CHEMICAL INDUSTRY

Contributions to the accuracy and safety of energy & chemical production and distribution. KEHUA solutions have been recognized by leading companies in the industry.

# TRANSPORTATION INDUSTRY

40+ Cities.
100+ Routes.
Over 35% market share of critical power for rail transportation.
Increasing participation overseas.

Power protection for the control system of **Ethiopia railway**. <-------









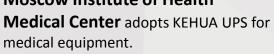


KEHUA high power UPS adopted by Faleolo International Airport. ≤

Power solution for Beijing Capital Airport Terminal 3,

the largest single terminal in the world.

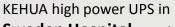
### **Moscow Institute of Health** Medical Center adopts KEHUA UPS for

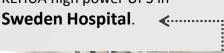














## **MEDICAL INDUSTRY**

Proven reliability in tandem with precision medical instruments. KEHUA UPS is widely adopted by clinics and hospitals in China, Russia, Sweden, Indonesia, Burma etc.

KEHUA UPS ensures power supply for clinics in Russia.

# PUBLIC SERVICE

Participation in international events and summits to ensure reliable power supply.

High power UPS for **2010 Shanghai World Expo** 

KEHUA UPS systems for **2010 Angola Africa Cup** 



**EXECUTE:** KEHUA power solution for **€ ••••••••• 2008 Beijing Olympic Games** 









KEHUA UPS is applied in the network security system of **Sberbank Russia**, a state-owned banking and financial service company headquartered in Moscow.

10-80kVA UPS system for Guangfa Securities to expand server capacity and computer terminal.



KEHUA UPS system has been used in the **People's Bank of China** since 1990s.



Power supply system for **telecom operators** in Bangladesh.

#### **FINANCE INDUSTRY**

KEHUA has been serving finance and banking users for over 30 years, solutions ranging from single equipment to vast systems designed for large data centers.

# MANUFACTURING INDUSTRY

KEHUA UPS is widely applied in the manufacturing of automotive, textile, food, pharmaceuticals, industry materials etc.

UPS system for the assembly plant of Ford Motor Company in Johannesburg, South Africa.

Power solutions for **Royole**, the world first **production line** of the 6<sup>th</sup> generation screens with flexible display

KEHUA UPS applied in the factory of Levi's Jeans in Sri Lanka











#### **Top Runner project in Delingha**, Qinghai-Tibet Plateau. Height 3,050m. Temperature -27.9°C.



#### **PV POWER STATION**

KEHUA central inverters are widely applied in the PV power stations in various countries due to the features of cost-effectiveness, reliability and high electric power quality.

## Rooftop PV Power Plant in **Indonesia**

## 2MW PV Power Plant Project in **South Korea**







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# DISTRIBUTED PV POWER STATION

KEHUA string inverters are widely applied in industrial & commercial sector to fuel sustainable development of small and medium-sized enterprises.

Rooftop PV Power Plant in **San Francisco, USA** 





Peak load shifting ESS project in North America



720MWh Energy Storage Power Station Project in Gansu, China

#### **ENERGY STORAGE**

One of the development focus of KEHUA.

Technological advantage leads to market
expansion and customer loyalty.

Micro-grid Project in Madagascar

# RESIDENTIAL PV& ENERGY STORAGE

The excellent performance of KEHUA products has been recognized by customers around the world. We are committed to endow every family with the ability of intelligent power management and build a clean future for us all.

Residential 3.6kW+2kWh energy storage project in **Italy**.

Residential PV inverter applied in **Australia**.



Residential 3.6kW+2kWh energy storage project in **Argentina**.



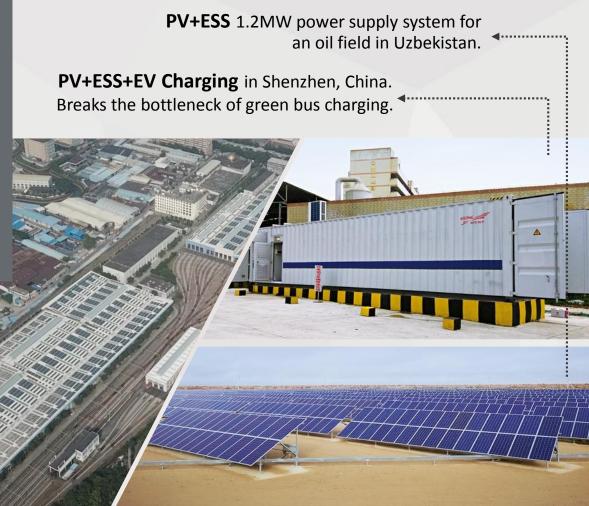


#### **PV+ SOLUTIONS**

"PV+" model would be a reform to the energy market. With leading technologies and excellent products, KEHUA is able to provide comprehensive energy solutions and create one-stop service experience for customers.

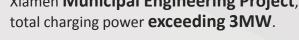
**PV + Transportation** Guangzhou Yuzhu Roof

Distributed PV Power Generation Project.

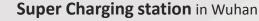


**9.6MW** charging station















Listed supplier for China City Alliance Project in Shanghai, Shenzhen, Xiamen with Top developers Bus charging station **◄···**! in Longyan City

#### **EV CHARGING**

Sufficient experience on government and commercial projects in China. Proven performance and excellent service drive expansion in overseas market.

















**KEHUA** 

**PARTNERS** 

Top class clients and partners cover almost all industries

















































